



CMC Distribution and Warehouse Management Overview

Combined Management Consultants (CMC) is a quality independent ERP, Project Management, Business and IT Consulting organisation.

CMC has been in business since 1980 providing Strategic ERP Consulting and Project Management Services to over 100 organisations across a range of industries including Distribution, Manufacturing, Warehouse Management, Supply Chain, Retail, Telecommunications, Finance and Government.

Having helped determine the needs of our clients, the goal of each and every member of our team of strategic consultants, project managers and systems professionals, is to deliver results and complete projects on time and on budget. The consistent achievement of this objective has made us a valued partner to our clients as well as many IT and Professional Services organisations.

High Value Professional Services

The foundation of our portfolio of skills is Strategic ERP Consulting and Project Management expertise. We specialise in:

- **Strategic ERP Planning and Advice**
- **Supply Chain and Distribution Consulting**
- **Warehouse Management Strategy and Design**
- **Project Management**
- **Sales and Operations Planning (S&OP)**
- **Vendor and System Evaluation and Selection**
- **Business Process Analysis**
- **Requirements Definition**
- **Tender Management and Vendor Facilitation**
- **Change Management, Transition and Training**
- **Test Management and Testing Methodology**
- **Quality Assurance Reviews**
- **Independent Steering Committee Representation**
- **Business Case Development**
- **Networks and Infrastructure**

Distribution and Warehouse Management Experience

CMC has delivered proven results for many Distribution and Supply Chain organisations. The key reason for our success is the quality and collective experience of our people.

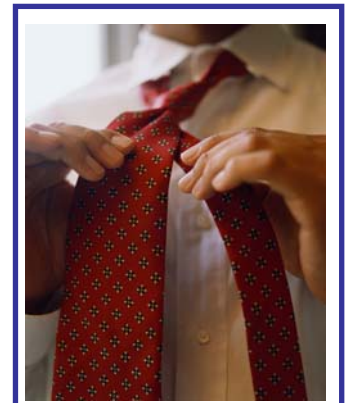
CMC is able to demonstrate a successful track record with all our customers and our unique set of capabilities makes us an ideal choice as a long term business partner.

Leading Clothing Distributor

CMC was engaged to provide Strategic Consulting and Project Management for the Evaluation and Selection of a replacement Warehouse Management System (WMS) and Enterprise Resource Planning Solution (ERP).

CMC's Methodology and Templates were used to evaluate solutions with inherent apparel functionality based on the business requirements identified in the tender documents.

Workshops were held to determine a Common Operating Model (COM) for the organisation and the respective applications were implemented across the business.





Manufacturer, Importer and Distributor of Coffee, Delicatessen Items and Wine Products

CMC was responsible for Project Management of the deployment and customisation of a distribution package with full financials.



The project involved the specification and design of enhancements to deal with the following:

- ✓ Supermarket Promotion and Distribution Management;
- ✓ Point of Sale (POS) Deployment;
- ✓ Design of Hand Held Terminal Applications;
- ✓ Buying Group Management;
- ✓ Chain Store Account Reconciliation;
- ✓ Vendor / Distributor Market Profiling; and
- ✓ Associated functions of cash flow management, receivables, payables, G/L, purchasing and import control.

The project also included the trialing of hand held terminal devices for sales and warehouse staff for delivery streamlining. CMC was then engaged to develop a Strategic Information Systems Plan (SISP) and assisted the organisation with a Project Charter for the Evaluation and Selection of a Replacement ERP, Network and Infrastructure Review and Coaching and Mentoring of IT Staff.

Co-Operative Hardware Organisation

CMC managed the change process within a major national hardware distribution group that were moving towards economic restructuring, from a member owned organisation to a commercially oriented operation capable of facing the challenges of a highly competitive marketplace.

The project involved the development of a Strategic Information Systems Plan (SISP), which was focused on the rationalisation and replacement of legacy business systems, to move towards a streamlined transaction processing environment.

This would better enable management to target their marketing and distribution to achieve the corporate growth and profitability objectives.

The management of a structured Systems Evaluation process was undertaken by CMC, leading to the introduction of new applications which required substantial change management planning to ensure that cooperative members were fully aware of the impact of the new initiatives and were able to realise substantial benefits from the process.

Applications were deployed and handed over to in house IT staff, following extensive training and skills transfer.

Distribution Organisation

CMC project managed the deployment of a number of business applications for a Sydney based national fish distribution and exporting company.

The project required hands on involvement in the specification of enhancements necessary to address the challenges of this industry, including fish market sales, a large fleet of delivery vehicles, high speed order management, perishable product control, filleting yield management, fresh and frozen stock control, infrastructure deployment, stock take management and general financials.

Power Tools Distributor

CMC were appointed to project manage the implementation of SAP at the Sydney, Perth and Melbourne based sites of a multinational power tool manufacturing and distribution business. The project included integrating a new business, changing premises, moving to a green field warehouse site and creating a new desktop and server environment – all in 4 months.

CMC also provided Strategic Consulting and Organisational Change Management for the project which was delivered on time.

CMC was then invited to project manage the rollout of a Service Management Portal as well as the management of business change for various parties involved, including retail outlets, service outlets and internal departments such as technical services and customer service.





Combined Management Consultants

Auctioneer and Asset Management Company

CMC provided Project Management Support and QA Review to assist with a detailed Evaluation and Selection of a replacement Warehouse Management and Fulfilment solution (WMS). In particular, the solution needed to meet the current and future requirements of the business in the areas of Bill of Materials, Sales Order Management and Light Manufacturing.

CMC also provided consulting to:

- Design the Warehouse Layout
- Define Warehouse Processes by Category
- Define the Common Operating Model
- Requirements for a WMS Selection

Telecommunications – Warehousing Operations

CMC project managed, designed and deployed applications to support the rationalisation of the warehouse management operations for the corporation. The project involved the design of facilities to enable dynamic picking location management, fast pick area replenishment, warehouse automation through wire guided and radio frequency controlled picking, carousel stock management, interfaces to corporate order processing systems, focused obsolete stock identification, supplier receipts quality assurance, priority stock issues and warehouse consolidation.

The project resulted in increasing picking efficiency by a factor of 25, the sale of a large warehouse site through disposal of obsolete stock and consolidation, and the reduction of warehouse staff from over 200 to 35.

Telecommunications – Publishing Operations

CMC managed a team engaged to produce an IT Strategy for the corporation, specifically focusing on the management of paper inventory and liaison with printing organisations in Melbourne and Sydney.

The project involved the preparation of organisational data, context and functional models, the management of a vendor assessment process, the selection of a suitable application, and handover to in house staff for the conducting of the deployment activities and vendor management.

“Our company engaged the services of CMC to provide Strategic Consulting, Project Management and Change Management for our SAP implementation project.

The consultants that CMC provided were of the highest calibre and we were very pleased with the quality of their work and the results that have been achieved. Our project would not have been as successful without CMC's involvement”.

Herbert Hermens
Managing Director
Techtronic Industries Australia

Clients

Following is a list of some of the organisations that CMC has worked with.

- Cantarella Bros
- Cerebos
- Dairy Farmers
- David Brown Gear Industries
- Gazal Apparel
- GraysOnline
- Fantastic Holdings
- Hagemeyer Brands
- Lynch Group
- Manassen Foods
- Metcash – Deloitte Consulting
- Pace Farm
- Plastral
- Poulos Bros
- Stylecraft Furniture
- Telstra

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